

# IT Due Diligence and Risk Assessment for SaveTrack Group

## KPCS Consulting Case Study

### EXECUTIVE SUMMARY:

KPCS Consulting conducted a comprehensive IT due diligence and risk assessment for SaveTrack Group. The goal was to independently **evaluate IT and business risks, identify weaknesses** in infrastructure and processes, and **provide investors with a clear overview** of the company's status before the acquisition. The project included a detailed assessment of IT, security, and operations, along with recommendations for next steps. The result is **greater transparency, faster decision-making, and increased investor confidence** in the value of the transaction.

### KEY DELIVERED OUTCOMES:

- Full-scope technology due diligence supporting investor decision-making
- 15+ critical IT and security risks identified
- 5–10% remediation cost reduction potential
- 40% acceleration in investment committee decision-making
- 25–35% efficiency gain potential post-acquisition
- Enhanced valuation protection and **investor confidence**

## 1. Client Overview

SaveTrack Group is a major technology enterprise specializing in the development, production, and delivery of safety, control, telecommunication, and information systems for transportation. With more than 70 years of history and over 1,700 employees, the company is recognized internationally for its leadership in railway signaling, safety systems, and traffic management technologies. It also delivers solutions for road telematics, metro control systems, telecommunications, and advanced digital infrastructure across Europe, Asia, and North America..

- Industry: Transportation technology, safety systems, telecommunications
- Employees: 1,700+
- Global reach: Projects across Europe, Asia, and North America
- Services: R&D, design, manufacturing, installation, and modernization

## 2. Business Challenge

SaveTrack Group required a comprehensive and independent assessment of business and IT risks to support investment decisions and identify hidden liabilities. Without due diligence, management had limited visibility into vulnerabilities, operational inefficiencies, and compliance exposure — factors that could impact valuation and post-acquisition integration planning.

Key risks before due diligence:

- Unidentified weaknesses in internal processes, infrastructure, and security
- Increased vulnerability to operational disruptions and outages
- Difficulty meeting regulatory and compliance requirements
- Inefficient resource allocation and missed optimization opportunities
- Limited ability to make informed strategic decisions

## 3. Objectives

- Conduct full-scope IT due diligence across business, financial, and technical domains
- Identify hidden vulnerabilities and quantify financial exposure
- Provide an independent analysis of processes, infrastructure, and security posture
- Deliver actionable recommendations and a prioritized remediation roadmap
- Strengthen investor confidence and protect deal value

## 4. Solution Delivered

KPCS Consulting executed a multidisciplinary due diligence engagement that combined business, financial, and IT insights into a clear, actionable assessment. The evaluation covered governance, cybersecurity, infrastructure, operational maturity, and data protection to uncover hidden liabilities and provide a structured improvement plan.

Key elements of the solution:

- Audit of IT infrastructure, cybersecurity, and operational processes
- Identification of hidden vulnerabilities and quantification of IT-related financial exposure
- Structured methodology integrating business, financial, and technical findings
- Prioritized remediation roadmap supporting executive and investment committee decisions
- Clear reporting that accelerated strategic planning and improved transparency

## 5. Results & Business Outcomes

| Metric                | Before                    | After  |
|-----------------------|---------------------------|--|
| Risk Visibility       | Fragmented understanding  | 15+ critical IT/security risks documented            |
| Decision-Making Speed | Slow, unstructured        | 40% faster committee decisions                       |
| Financial Exposure    | Unclear integration costs | 5–10% remediation cost reduction                     |
| Operational Maturity  | Limited benchmarking      | 20+ systems mapped, 25–35% efficiency gain potential |
| Investor Confidence   | Uncertain risk landscape  | Strengthened and deal value protected                |

KPCS delivered a full-scope technology due diligence that enabled investors to quantify IT-related financial exposure, understand hidden liabilities, and evaluate integration costs with precision. The structured assessment reduced time-to-decision for the investment committee by 40% and identified more than 15 critical risks, helping minimize remediation costs by 5–10%. By mapping IT maturity across 20+ systems, the engagement uncovered opportunities for 25–35% efficiency gains and strengthened investor confidence.

## 6. Key Delivered Outcomes

- Full-scope technology due diligence supporting investor decision-making
- 15+ critical IT and security risks identified
- 5–10% remediation cost reduction potential
- 40% acceleration in investment committee decision-making
- 25–35% efficiency gain potential post-acquisition
- Enhanced valuation protection and investor confidence

## 7. Validation

- Validated by: Client CIO and Investment Committee
- Prepared by: KPCS Consulting Private Equity & M&A Practice
- Duration: 6 weeks (Assessment, Validation, and Reporting)
- Year: 2023
- Client: SaveTrack Group

## 8. Next Steps & Contact

KPCS helps private equity firms and investors identify hidden liabilities, quantify IT exposure, and strengthen deal confidence through comprehensive due diligence and risk assessment.

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